



Keeping Up With Change; Estate Plans are no Exception

Contributed by Maria J. Mulrine, Client Services Director

Change is inevitable. Bob Dylan may not have been too far off when he sang “For the times they are a-changing.” Times really do change, sometimes slowly, but all too often in the blink of an eye. Those changes in everyday life can lead to those in your estate planning and sometimes it is beneficial to take a look at your planning and ask, “Does this still make sense?” Are all of the assets you treasure protected? Are your trustees and other beneficiaries still in the picture? Though signed, sealed and stored safely in a lock box- plans can indeed, and often need to, be updated. In consideration of this, we have designed a program to ensure your planning is up to date with your current wishes.

**A THOROUGH, CAREFULLY
CONSTRUCTED ESTATE PLAN IS
TRULY A GIFT TO YOUR LOVED ONES**

You may have thought your estate plan was complete. Aware of the consequences of not planning ahead, you took all the precautionary steps to get your affairs in order. With the guidance of a trusted attorney, you gathered all of your assets and placed them in the safe haven of a trust. Your home of thirty years where you raised your three children and still reside is safe from the wrath of the probate process and your treasured ‘64 Mustang will never be sold to pay for the costs of your long term care. All of your children will receive equal gifts, and your four grandchildren are included as well.

The benefit of pre-planning is the opportunity to put your affairs in order in conjunction with your

specific desires. However, through ups, downs, twists and turns in life, many of us have learned to expect the unexpected. The following are likely happenstances that would prompt a change in your planning:

- Changes in laws
- Changes in health
- The birth of a child, grandchild or other person you want to benefit
- The marriage or divorce of a beneficiary
- The death of a designated beneficiary under your estate plan
- You acquire new assets
- You want to make a change to the persons in charge (such as Trustee, Executor or Agent)

Our Estate Plan Maintenance Program assures your planning accomplishes everything you desire. By enrolling in our program, you will receive planning paired with peace of mind. Memberships begin at a two year minimum and include quite a few perks. A biennial consultation, estate plan related phone calls, and changes to fiduciary designations are all included, as well as an overall review of your existing estate plan. With the value of family in mind, our program allows the opportunity to share

225 High Street
Seaford, Delaware 19973
17252 N. Village Main Blvd., Unit 16
Lewes, Delaware 19958

Tel. 302.628.4140
Fax 302.628.4150
www.pwwlaw.com



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a free consultation with a family member and for lifetime members, includes a complimentary consultation with you Successor Trustee following your death to review and discuss the estate administration process. Other benefits include invitations to members only Off-the-Clock workshops, "Trustee School," and a discount on any future Trusts created to update your existing plan. We want to create an ongoing relationship with you and your family as a counselor, to make certain your wishes are honored.

Outdated estate plans can lead to disputes among family members, leaving legacies and relationships diminished. Assets that are not funded into a Trust are ultimately subject to an unnecessary probate proceeding, in which the comforting privacy of a Trust is lost. In more complex situations, assets untended to can cause unnecessary roadblocks when it comes to arranging long term care. A thorough, carefully constructed estate plan is truly a gift to your loved ones, leaving smooth sailing, and a living legacy long after you're gone.

There is peace of mind in knowing your estate plan

is always updated, in order, and ready for a smooth transition of assets to your loved ones. We invite clients, new and existing, to be a part of our new Estate Plan Maintenance Program. Contact Procino -Wells & Woodland at 302-628-4140 today.

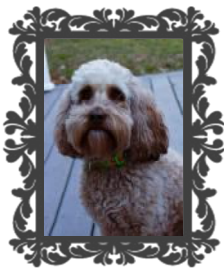
INTRODUCING ASHER JOSEPH DUKES



Erin Dukes and her husband Jeremy welcomed their second son, Asher, on December 17th. After a well-earned maternity leave, we're pleased to have her back in the office! She has now completely transitioned into her new role as Estate Planning Coordinator in our Seaford office.

BELLA'S BRIEF

The Office from a Dog's Perspective



Lately I have been thinking about throwing my hat in the ring for the 2016 Presidential race. I mean, I've got the hair for it and I can bark as loud as the next gal. After watching the mini series of debates over the last few months, I am convinced that is all that is required of a candidate. Anyway, I have been groomed for greatness. Every six weeks

is more experience than a lot of these guys that show up with no record, or birth history for that matter. The American people deserve a leader that will report to duty on a snow day but won't go rogue over a cowardly insult.

Be heard. Vote Bella in 2016! A realist for President.

Note to self: Order bumper stickers.

xoxo Bella 

TIME OUT — STAFF PROFILE

Gayle M. Weber

Estate Administration Coordinator

ON THE CLOCK:

Gayle M. Weber joined our team in 2012, when she and her husband, Mark, moved to Delmarva to be within driving distance of their daughters and grandchildren. She previously lived in Illinois, Pennsylvania, and Missouri.



After spending many years in health insurance and construction, Gayle returned to college and earned her Associates Degree in Paralegal Studies from St. Louis Community College. As a paralegal, she worked in estate administration, estate planning, and business organization prior to joining Procino-Wells & Woodland, LLC. Gayle takes pleasure in helping lift the burden of estate administration from clients during an already difficult time.

OFF THE CLOCK: In their free time, Gayle and Mark enjoy spending time with family, friends, and the dog they adopted from the SPCA, as well as camping, backpacking, cooking and renovating their home.

UPCOMING EVENTS

What is on our Calendar?

- April 6** — Basic Estate Planning Presentation; Indian River Senior Center
- April 10** — Basic Estate Planning Presentation; Centenary U.M. Church in Laurel
- April 18** — Asset Protection Planning Presentation; Lewes Rotary, Irish Eyes in Lewes
- April 26** — Elder Law Workshop; Lutheran Church of Our Savior - Rehoboth Beach
- April 28** — Basic Estate Planning Presentation; Nassau Grove Community Center
- April 27** — Administrative Professionals Day
- May 6** — Live for Chocolate; Downtown Seaford
- May 25** — Elder Law Workshop; Milford Library
- May 30** — Office Closed; Memorial Day

For more information, visit www.pwwlaw.com.

LEGAL MUMBO JUMBO

Legal Language in Layman's Terms

ISSUE

This is a term used in estate planning documents that refers to all of one's children and their children down through the generations, including grandchildren, great-grandchildren, and so on. Also called lineal descendants.

A note from the attorneys...

In the last edition we held back on some exciting news for our firm that we are now anxious to share. As we have grown we have consciously added staff in vital areas of our practice in order to keep our commitment to our clients. With that being said, we knew it was time to bring on another attorney! The key for us was finding someone with the same passion and vision as our own. We found that in Leslie Case DiPietro. Leslie joins us with more than 10 years in practice and a focus on elder law. We are thrilled to have her on our team!

Michele & Owen



**PROCINO-WELLS
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225 High Street
Seaford, Delaware 19973



Planning today to protect your family's tomorrow.

OFF THE CLOCK

We would like to thank our featured referrer of the month:



DELMARVA PARKINSON'S ALLIANCE

Visit www.delmarvaparkinsonsalliance.org for the location of a support group near you!

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